

Home Selling Journey

1

LOCATE A REALTOR®

Shop for an agent that will advocate for you during the entire home selling process while taking the time to discover your goals, objectives, and concerns.

2

PRICING

Your agent will offer a pricing strategy based on professional judgment and interpretation of current market conditions.

3

PREPARE

Your agent will help with decluttering while advising on home repairs, upgrades and staging recommendations.

6

SHOWINGS

Your agent will manage and coordinate all showing requests while also hosting Open Houses to gain more exposure.

5

LISTING

Your agent will place your home on the agent-only database (MLS) and craft a thoughtful, compelling property description to capture buyers' attention.

4

PHOTOS

Your agent will hire a professional real estate photographer to represent the beauty of your home as best as possible.

7

OFFERS

Your agent will qualify potential buyers and negotiate offers on your behalf.

8

UNDER CONTRACT

Once the contract is executed by both parties, it is submitted to the title company.

9

INSPECTION

The buyer will arrange a home inspection to check for signs of structural damage and necessary repairs.

12

TRANSACTION FUNDING

Lender wires funds to escrow. Escrow pays all the parties listed on the settlement statement and records documents with the county clerk. Time to celebrate!

11

CLOSING

You will close at your title company or via a notary. Your agent will attend the closing to ensure all of your interests are protected.

10

TITLE

The Title Examiner will conduct a title search and issues Title Commitment. Escrow team prepares Closing Disclosure (CD) for lender review.